

Non-commercial joint-stock company
«Kazakh National Agrarian Research University»

AGREED

Chairman of the board
of LLC «KRIAE AIC and RTD»
B. Rustembayev



2024

APPROVED

Chairman of the Board – Rector
A. Kurishbaev



2024

EDUCATIONAL PROGRAM

"7M04102 – MANAGEMENT"

Awarded degree: Master of Economic Sciences under the educational program
"7M04102 – Management"
(scientific and pedagogical direction)

Almaty, 2024


Approved at the meeting of the Department «Management and organization of agribusiness» named after Kh.D.Churin

Protocol № 6, «19» 01 2024 y.

Head of the department  G. Beisenova

Considered at meetings Academic Committee of the Higher School «Business and Law»

Protocol № 6 «30» 01 2024 y.

Chairman of the AC of the faculty  M. Beisenbayeva

Reviewed by the Educational Methodological Council of the University and recommended to the Academic Council

Protocol № 4 «01» 02 2024 y.

Chairman of the EMC of the University  A. Abdyrov

The educational program was approved at the meeting of the Academic Council of KazNARU

Protocol № 9, «01» 03 2024 y.

Developers:

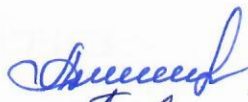

Dean of the Higher school «Business and Law»


Head of the department

Candidate of Economic Science, professor

2nd year master's student

Graduate of 2022




D. Azhinurina

G. Beisenova

R. Zhangirova

A. Kaziev

A. Akshabaeva

Employers:

General Director of LLC "KRIAE

AIC and RTD"



B. Rustembayev

Agreed:

Head of the Educational Programs Design

Department



Zh. Kussainova

Scope

It is intended for realization of preparation of bachelors under the educational program "7M04102 - Management" in the NCJSC "Kazakh national agrarian research university"

Normative documents

"On Education" Law of the Republic of Kazakhstan dated July 27, 2007 №319-III;

The state mandatory standard of higher education. Order of the Minister of Science and Higher Education of the Republic of Kazakhstan dated July 20, 2022 №2;

Classifier of training areas with higher and postgraduate education. Order of the Minister of Education and Science of the Republic of Kazakhstan dated October 13, 2018 №569;

Standard rules of activity of educational organizations implementing educational programs of higher and (or) postgraduate education. Order of the Minister of Education and Science of the Republic of Kazakhstan dated October 30, 2018 №595;

Rules for the organization of the educational process according to the credit technology of education. Order of the Ministry of Education and Science of the Republic of Kazakhstan dated 12.10.2018 №563;

The algorithm of inclusion and exclusion of educational programs in the Register of educational programs of higher and postgraduate education. Order of the Minister of Education and Science of the Republic of Kazakhstan №665 dated December 4, 2018;

Order of the Minister of Science and Higher Education of the Republic of Kazakhstan dated October 12, 2022 №106. The rules for maintaining the register of educational programs implemented by organizations of higher and (or) postgraduate education, as well as the grounds for inclusion in the register of educational programs and exclusion from it.

Professional standard. Appendix №72 to the order of the Deputy Chairman of the Board of the National Chamber of Entrepreneurs of the Republic of Kazakhstan "Atameken" dated 11.12.2018 №339.

Professional standards: for teachers (faculty) of organizations of higher and (or) postgraduate education;

Professional standard: "management of a small (medium) firm" Appendix №95 to the order of the Deputy Chairman of the Board of the National chamber of entrepreneurs of the Republic of Kazakhstan "Atameken" dated 26.12.2019 №263, <http://atameken.kz/>

1. Passport of the educational program "7M04102 - Management"

Code and classification of the field of education	7M04-Business, management and law
Code and classification of training areas	7M041-Business and management
Code and name of educational program	"7M04102-Management"
Type of educational program	Current
The purpose of the educational program	Training of highly qualified scientific and pedagogical personnel who are competitive in the labor market, have strong analytical, research and leadership qualities and team work skills for developing and making decisions at all levels of economic relations.
Level according to (I S C E)	7
Level according to NQF	7
Level according to SQF	7
The number of applications for licenses for the training	KZ89LAA00031870 05 august, 2021y.
Accreditation of EP The name of the accreditation body The period of validity of accreditation	№2022 KE 0520 KazSEE 27.05.2022-26.05.2027 y.
Degree awarded	Master of Economics under the educational program "7M04102-Management"
Learning outcome	Table 2
List of qualifications and positions	<ul style="list-style-type: none"> - program and portfolio manager; -the economist-manager on planning and the control, operative management, on work with staff, on technological and technical development of manufacture, on the finance in various services of departments of the industrial enterprises and the organizations; - managers in the field of the small, medium and big business, economic, administrative services and divisions of state authorities, devices of akims of various levels, in management bodies on the state purchases, and also private structures, the enterprises, the organizations of all forms of ownership; - research associate in research organizations. <p>Graduates of the specialty can create and develop their own business, act as entrepreneurs.</p>
Professional field of activity	<ul style="list-style-type: none"> - state and local government agencies; -institutions and organizations of all forms of ownership, management bodies of state regulation of the economy in the market infrastructure; - research institutions. -the real sector of the economy, the financial and banking system, business and entrepreneurship
Field and object of professional activity	Business structures, industrial production, organizations and firms of various forms of ownership, government agencies, financial institutions, design and research institutes, research, production and educational institutions.
Functions of professional	- management research in various areas of the organization

activity	<p>for making strategic management decisions;</p> <ul style="list-style-type: none"> - management research for the formation and maintenance of an effective system of organizational, economic and managerial relations at the sites; - methods, rules and procedures of strategic and tactical planning; - analytical, regulatory and advisory activities; - creation of scientific and methodological, organizational and methodical base of management; - organizational design and feasibility study of projects; - organizational forms, the distribution of responsibilities in the formulation of tasks, the creation of information structures; - work with individuals and groups. - develop programs for the implementation of innovations and evaluate their effectiveness; -search for ideas for innovations, their reasonable selection, propose concrete steps to introduce innovations, evaluate the prospects for innovations from the point of view of their economic efficiency; - actively interact in a team and contribute to the overall result of the work
Types of professional activity	<p>1. Evaluations:</p> <ul style="list-style-type: none"> - to be able to critically assess from different sides (production, motivational, institutional, etc.) the behavior of economic agents, trends in the development of objects in the field of professional activity; - possess the skills to assess the effectiveness of economic entities, their financial situation, determine the level of competitiveness; - to be able to develop and evaluate variants of effective economic decisions. <p>2. Constructive:</p> <ul style="list-style-type: none"> - possess knowledge in the field of innovation activity, skills and abilities to reconstruct professional activity, implement author's innovative ideas, find non-standard and alternative solutions, be able to generate new ideas and critical thinking. - ability to formulate a problem, to approach it creatively; mastery of methods of development of creative abilities; ability to use the accumulated experience and create new techniques. - interest in creative tasks, the ability to act not only according to the standard proposed scheme. - high motivation to solve creative tasks, ability to use available knowledge creatively, to organize creative activity of other participants of the management process. <p>3. Information-technological:</p> <ul style="list-style-type: none"> - master competent and developed speech, knowledge of native and foreign languages, knowledge in the field of communication technology, communication strategies, skills and skills of constructive dialogue, communication in a multicultural, multi-ethnic and multi-confessional society; - be able to collect information from different sources, process the primary information obtained by implementing

	<p>analytical and communication skills;</p> <ul style="list-style-type: none"> - be able to apply and use information technologies in professional activities, possess programming skills using modern tools; - Strong knowledge of the code of ethics, negotiation techniques and business communication basics.
Be competent	<ul style="list-style-type: none"> - in the field of economics, organization and management of commercial and non-profit organizations; - in the organization, planning and implementation of all types of management activities; - in establishing interpersonal relationships and using various methods of motivation. - in the field of innovation, skills and abilities to rebuild professional activities, implement original innovative ideas, find non-standard and alternative solutions, be able to generate new ideas, to critical thinking; - in matters of conducting research and teaching activities in the field of professional training of specialists; - in providing the educational process of the University with normative and methodological materials.

2. Learning outcomes on EP

Codes	Result of training
LO1	To demonstrate an understanding of the methodology of scientific cognition, methods of conducting a scientific experiment and the features of interpreting its results, the possibilities of modern information technologies for the implementation of research in management with fluency in a foreign language at the professional level of a teacher.
LO2	To apply the norms of professional ethics of a teacher, understand the responsibility to students and plan the educational process taking into account the individual characteristics of students, using appropriate programs and teaching materials in economic disciplines.
LO3	To distinguish between the social and psychological foundations of management activity and modern trends and principles of organization management, basic theories of motivation, leadership and business negotiation skills for making managerial decisions.
LO4	To collect and interpret information for the analysis of socio-economic processes and evaluation of the effectiveness of management decisions based on the prevention and resolution of conflict situations, taking into account social, ethical and scientific considerations.
LO5	To demonstrate fluency in a foreign language at the professional level, skills of social interaction and intercultural communication in the organization and implementation of management consulting. Analyze and identify contradictions between existing and approved standards of behavior and communication channels.
LO6	To evaluate the socio-economic conditions of entrepreneurial activity, the effectiveness of the introduction of "green" technologies in production, the economic security of the company, the profitability and financial condition of the organization, reserves for improving production efficiency.
LO7	To subject to critical analysis and verification of statistical and experimental data of socio-economic indicators, proposed options for management decisions to form their own judgments.
LO8	Clearly and unambiguously communicate information, ideas, conclusions, problems and solutions about new investment and innovative projects that ensure the economic stability and security of the region, the enterprise and the state as a whole.
LO9	To develop project solutions and justify proposals for their improvement, taking into account the criteria of socio-economic efficiency, risks and possible socio-economic consequences. Ensure the implementation of the company's business plans and budget.
LO10	To apply the training skills necessary for independent continuation of further education in the field of management, real-time business design in the global digital space.

3. The content of the educational program "7M04102 – Management"

Module code	Module name	Discipline cycle	Discipline component	Code of subject	Subject name	Academic credits	Control in the academic period					Volume of hours						Distribution of credits per academic period					
							Exams	Differentiated test (practice)	Differentiated test (course paper)	Practice/SRW	Term paper/project	Total	In-class learning	including			MSIWT	MSIW	1 course		2 course		
														Lectures	Practice	Lab practicals			1	2	3	4	
																			Number of weeks in the academic period				
																			15	15	15	15	
Магистранттың ғылыми-зерттеу жұмысы/Научно-исследовательская работа магистранта/Research work by a Master's Degree student																							
1	Магистранттың ғылыми-зерттеу жұмысы/ Научно-исследовательская работа магистранта/ Research work by a Master's Degree student	ҒЗЖ/ НИР/ RW	ЖООК/ БК/ UC/	MGZZh/ NIRM/ RWBMDS 5501	Магистранттың ғылыми-зерттеу жұмысы/ Научно-исследовательская работа магистранта/ Research work by a Master's Degree student	4					40		120.0		0	0	0	0	80		4.0		
2		ҒЗЖ/ НИР/ RW	ЖООК/ БК/ UC/	MGZZh/ NIRM/ RWBMDS 6502	Магистранттың ғылыми-зерттеу жұмысы/ Научно-исследовательская работа магистранта/ Research work by a Master's Degree student	3					30		90.0		0	0	0	0	60			3.0	
3		ҒЗЖ/ НИР/ RW	ЖООК/ БК/ UC/	MGZZh/ NIRM/ RWBMDS 6503	Магистранттың ғылыми-зерттеу жұмысы/ Научно-исследовательская работа магистранта/ Research work by a Master's Degree student	17					170		510.0		0	0	0	0	340				17.0
Мамандық/білім беру бағдарламасы модульдері/ Модули специальности/образовательной программы/ Modules of specialty/education programm																							
4	Жоғары мектепте оқытудың процесін ұйымдастыру және ғылыми күзіреті / Научная компетенция и организация процесса	БП/ БД/ BS	ЖООК/ БК/ UC/	ShT/ IYa/ FL 5206	Шет тілі (кәсіби)/ Иностранный язык (профессиональный)/ Foreign Language (for specific purposes)	5	1						150.0	45.0	0	45	0	30	75	5.0			
5		БП/ БД/ BS	ЖООК/ БК/ UC/	GTF/ IFN/ HPh 5204	Ғылымның тарихы мен философиясы/ История и философия науки/ History and Philosophy of Science	5	1						150.0	45.0	15	30	0	30	75	5.0			

6	обучения в высшей школе/ Scientific competence and organization of the higher education process	БП/ БД/ BS	ЖООК/ БК/ UC/	ZhMP/ PVSh/ HSP 5207	Жоғары мектеп педагогикасы/ Педагогика высшей школы/ Pedagogy of Higher education	5	1				150.0	45.0	15	30	0	30	75	5.0			
7		БП/ БД/ BS	ЖООК/ БК/ UC/	PP/ TP 5201	Педагогикалық практика/ Педагогическая практика/ Teaching practice	2			20		60.0		0	0	0	0	40		2.0		
8	Бизнес шешімдерді басқару және модельдеу / Управление и моделирование бизнес решений/ Managing and modeling business solutions	Беп/ ПД/ AS	ЖООК/ БК/ UC/	MGZA/ MNIM/ MOSRIM 5302	Менеджменттегі ғылыми зерттеулер әдістемесі/ Методология научных исследований в менеджменте/ Methodology of Scientific Research in Management	5	2				150.0	45.0	15	30	0	30	75		5.0		
9		Беп/ ПД/ AS	ЖООК/ БК/ UC/	KSZhB/ UPOP/ PMITFOE 5301	Кәсіпкерлік саласындағы жобаларды басқару/ Управление проектами в области предпринимательства/ Project management in the field of entrepreneurship	5	2				150.0	45.0	15	30	0	30	75		5.0		
10		Беп/ ПД/ AS	ЖООК/ БК/ UC/	Kon/ Con 6304	Конфликтология/ Conflictology	5	3				150.0	45.0	15	30	0	30	75			5.0	
11		Беп/ ПД/ AS	ЖООК/ БК/ UC/	BSHM/ MBR/ MOBS 6303	Бизнес шешімдерді модельдеу/ Моделирование бизнес решений/ Modeling of business solutions	5	3				150.0	45.0	15	30	0	30	75			5.0	
12	Экономика және менеджмент / Экономика и менеджмент/ Economics and management	БП/ БД/ BS	ТК/ КВ/ ОС	BSHAZAT/ SMPRUR 5212	Басқару шешімдерін әзірлеудің заманауи әдістері мен тәсілдері / Современные методы и подходы к разработке управленческих решений/ Modern Methods and Approaches to the Development of Management Decisions	5	1				150.0	45.0	15	30	0	30	75	5.0			
13				KEB / UEK/ MOTEOK 5211	Қазақстан экономикасын басқару / Управление экономикой Казахстана/ Management of the Economy of Kazakhstan		1					45.0	15	30	0	30	75				
14		БП/	ТК/	UETD /	Ұлттық экономиканың	5	1				150.0	45.0	15	30	0	30	75	5.0			

		БД/ BS	КВ/ OC	URNE/ SDOTNE 5213	тұрақты дамуы / Устойчивое развитие национальной экономики/ Sustainable development of the national economy																	
15				ZhE/ ZE/ GE 5213	Жасыл экономика/ Зеленая экономика/ Green Economy		1						45.0	15	30	0	30	75				
16	Аграрлық саясат және менеджменттегі жоспарлау / Аграрная политика и планирование в менеджменте/ Agricultural policy and planning in management	БөП/ ПД/ AS	ТК/ КВ/ OC	МК/ MC 6307	Менеджмент-консалтинг/ Management-consulting	6	3					180.0	60.0	15	45	0	30	90			6.0	
17	Іскерлік менеджмент / Деловой менеджмент/ Business management	БП/ БД/ BS	ТК/ КВ/ OC	ККВ/ UPD/ BM 5210	Кәсіпкерлік қызметті басқару / Управление предпринимательской деятельностью/ Business management	5	1					150.0	45.0	15	30	0	30	75	5.0			
18				BM 5209	Бизнес-менеджмент/ Business management		1						45.0	15	30	0	30	75				
19	Педагогикалық практика/ Педагогическая практика/ Teaching Practice	БП/ БД/ BS	ЖООК/ БК/ UC/	BP/ PU/ PM 5208	Басқару психологиясы/ Психология управления/ Psychology of Management	3	2					90.0	30.0	15	15	0	30	30		3.0		
20	Зерттеу практикасы/ Исследовательск	БП/ БД/ BS	ЖООК/ БК/ UC/	ZP/ IP/ RP 5205	Зерттеу практикасы/ Исследовательская практика/ Research practice	5				50		150.0		0	0	0	0	100		5.0		
21	ая практика/ Research practice	БөП/ ПД/ AS	ЖООК/ БК/ UC/	ZP/ IP/ RP 6305	Зерттеу практикасы/ Исследовательская практика/ Research practice	5				50		150.0		0	0	0	0	100				5.0
22	Бизнестің инновациялық дамуы / Инновационное	БөП/ ПД/ AS	ТК/ КВ/ OC	ZM/ SM/ MM 5306	Заманауи менеджмент / Современный менеджмент/ Modern Management	6	2					180.0	60.0	15	45	0	30	90		6.0		

23	развитие бизнеса/ Innovative business development	БөП/ ПД/ AS	ТҚ/ ҚВ/ ОС	МІТ/ ІТМ 6308	Менеджменттегі инновациялық технологиялар / Инновационные технологии в менеджменте/ Innovative technology in management	6	3					180.0	60.0	15	45	0	30	90			6.0	
24		БөП/ ПД/ AS	ТҚ/ ҚВ/ ОС	ІМ/ ІВ / UI 6309	Инвестицияларды басқару / Управление инвестициями/ Investment management	5	3					150.0	45.0	15	30	0	30	75			5.0	
1	Орта білім беру пәндері(ЖБП)/ Общеобразовательные дисциплины(ООД)/ General education subjects(GER)					0		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	Міндетті компонент(ЖБП/МК)/ Обязательный компонент(ООД/ОК)/ Core subjects(GER/CS)					0		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	ЖОО компоненті(ЖБП/ЖҚ)/ Вузовский компонент(ООД/ВҚ)/ University component(GER/UC)					0		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	Таңдау бойынша компонент(ЖБП/ТҚ)/ Компонент по выбору(ООД/ҚВ)/ Electives(GER/ES)					0		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2	Базалық пәндер(БП)/ Базовые дисциплины(БД)/ Base requirements(BS)					40		0	0	70	0	1200	300	90	210	0	210	620	30	10	0	0
	Міндетті компонент(БП/МК)/ Обязательный компонент(БД/ОК)/ Core subjects(BS/CS)					0		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	ЖОО компоненті(БП/ЖҚ)/ Вузовский компонент(БД/ВҚ)/ University component(BS/UC)					25		0	0	70	0	750	165	45	120	0	120	395	15	10	0	0
	Таңдау бойынша компонент(БП/ТҚ)/ Компонент по выбору(БД/ҚВ)/ Electives(BS/ES)					15		0	0	0	0	450	135	45	90	0	90	225	15	0	0	0
3	Профильді пәндер(БөП)/ Профилирующие дисциплины(ПД)/ Profession requirements(VRS)					48		0	0	50	0	1440	405	120	285	0	240	745	0	16	27	5
	Міндетті компонент(БөП/МК)/ Обязательный компонент(ПД/ОК)/ Core subjects(VRS/CS)					0		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	ЖОО компоненті(БөП/ЖҚ)/ Вузовский компонент(ПД/ВҚ))/ University component(VRS /UC)					25		0	0	50	0	750	180	60	120	0	120	400	0	10	10	5
	Таңдау бойынша компонент(БөП/ТҚ)/ Компонент по выбору(ПД/ҚВ)/ Electives(VRS/ES)					23		0	0	0	0	690	225	60	165	0	120	345	0	6	17	0
Теориялық оқыту бойынша барлығы / Итого теоретического обучения/ Total of theoretical course						112	15	0	0	360	0	3360	705	210	495	0	450	1845	30.0	30.0	30.0	22.0

ОҚТ/ ДВО/ АС	Оқытудың қосымша түрлері/ Дополнительные виды обучения/ Additional courses							0									
ҚА/ ИА/ ФА	Қорытынды аттестаттау/ Итоговая аттестация/ Final attestation	8						240.0									
	Магистрлік диссертация/жоба / Магистерская диссертация/проект/ Master's thesis/project	8				4		240									
	Барлығы / Итого/ Total	120				364		3600	705	210	495	0	450	1845			

¹Note:

№	Факультет / Кафедра	
	ҚАЗАҚ ТІЛІНДЕ	IN ENGLISH
I	Агробиология	Agrobiology
1	Агрономия, селекция және биотехнология	Agronomy, breeding and biotechnology
2	Жеміс-көкөніс шаруашылығы, өсімдік қорғау және карантин	Horticulture, plant protection and quarantine
3	Топырақтану, агрохимия және экология	Soil science, agrochemistry and ecology
II	Ветеринария	Veterinary
4	Акушерлік, хирургия және өсіп-өну биотехнологиясы	Obstetrics, Surgery and Reproductive Biotechnology
5	Биологиялық қауіпсіздік	Biosecurity
6	Клиникалық ветеринариялық медицина	Clinical Veterinary Medicine
7	Микробиология, вирусология және иммунология	Microbiology, virology and immunology
8	Ветеринариялық санитариялық сараптау және гигиена	Veterinary sanitary examination and hygiene
9	Н.У.Базанова атындағы «Физиология, морфология және биохимия»	"Physiology, morphology and biochemistry" named after N.U. Bazanova
III	Су, жер және орман ресурстары	Water, land and forest resources
10	Орман ресурстары, аңшылықтану және балық шаруашылығы	Forest resources, hunting and fisheries
11	Жер ресурстары және кадастр	Land resources and cadastre
12	Су ресурстары және мелиорация	Water resources and melioration
IV	«Бизнес және құқық» жоғары мектебі	Higher School "Business and Law"
13	Есеп, аудит және қаржы	Accounting, audit and finance
14	Х.Д.Чурин атындағы «Менеджмент және агробизнесіні ұйымдастыру»	"Management and organization of agribusiness" named after H.D. Churin
15	Құқық	Right
V	Зооинженерия және тағам өндірісінің технологиясы	Zooengineering and food production technology
16	Зооинженерия	Zooengineering
17	Тағам өнімдерінің технологиясы және қауіпсіздігі	Technology and food safety
VI	Инженерлік-техникалық	Engineering
18	Аграрлық техника және механикалық инженерия	Agricultural machinery and mechanical engineering
19	И.В.Сахаров атындағы «Машина пайдалану»	"Machine use" named after I.V. Sakharov
20	Энергия үнемдеу және автоматика	Energy saving and automation
21	IT-технологиялар және автоматтандыру	IT technologies and automation
VII	Басқарма Төрағасы - Ректордың орынбасары	Deputy Chairman of the Board- Rector
22	Жалпы білім беру пәндер	General university department
23	Дене тәрбиесі және спорт	Physical education and sports
24	Әскери кафедра	Military department

4. Map of competence of modules

Codes	Module	Educational competence	Learning outcomes
<i>Scientific Competence and Organization of the Study Process in Higher Education</i>			
MC1	History and philosophy of science	An ability to analyze and evaluate critically modern scientific achievements, to generate new ideas in solving research and practical problems, including in cross-disciplinary areas	LO1, LO2
MC2	Foreign language (for specific purposes)	To be able to communicate in a foreign language in a professional environment and in society as a whole, to develop documentation, to present and protect the results of complex economic activities.	LO1, LO5
MC3	Pedagogy of Higher education	An ability to apply modern methods and technologies of organization of educational activity, diagnostics and evaluation of the quality of the educational process by various educational programs	LO1, LO12
MC4	Managerial Psychology	Readiness to lead a team in the field of their professional activities and the ability to develop personal managerial competencies.	LO3, LO5
<i>Economics and innovation</i>			
MC5	Modern Methods and Approaches to the Development of Management Decisions	Ability of undergraduates to build standard theoretical and econometric models based on the description of economic processes and phenomena, analyze and interpret the results in a meaningful way.	LO3, LO7
MC6	Management of the Economy of Kazakhstan	Forecast the development of the economy of Kazakhstan, as well as develop and implement programs for the development of sectors of the country's economy.	LO3, LO4, LO7
MC7	Sustainable development of the national economy	The course forms a modern understanding of the modern strategic concept of balanced development, taking into account social interests, solving economic problems and accepting environmental limitations as an objective necessity for the survival of humanity and maintaining the ecological balance of the planet.	LO6, LO7
MC8	Green Economy	Be competent in the field of evaluating the economic efficiency of alternative energy sources and	LO4, LO6

		resources in the economic sectors, and organizing the introduction of "green" technologies into production.	
<i>Management and modeling of business solutions</i>			
MC9	Project Management in the Field of Entrepreneurship	Be able to define the mission and goals of the project in the field of entrepreneurship; create templates of documents necessary for project management at different phases; use software products that are adequate to the tasks of project management.	LO6, LO9, LO10
MC10	Methodology of Scientific Research in Management	Readiness to independently carry out scientific research using modern methods of science.	LO1, LO7
MC11	Modeling of Business Solutions	Competent in organizing and conducting scientific research using modern methods of mathematical modeling and analysis of technological systems.	LO4, LO9, LO10
MC12	Conflictology	Master various ways to resolve conflict situations in the design of interpersonal, group and organizational communications based on modern technologies of personnel management, including in an intercultural environment.	LO2, LO4
<i>Agricultural policy and planning in management</i>			
MC13	Management Consulting	Able to organize and implement management consulting necessary for proper orientation in the provision of consulting services, selection of consulting organizations and conclusion of consulting contracts.	LO5, LO8, LO9
<i>Business management</i>			
MC14	Business Management	Ability to plan and implement entrepreneurial ideas based on professional and personal development.	LO6, LO8, LO9
MC15	Business Management	Ability to conduct professional and objective analysis of the organization's activities, including its external environment in the field of management based on various methods of management analysis.	LO3, LO5, LO7
MC16	Modern Management	Be able to develop a strategy for the development of organizations, analyze competitive strategies, taking into account factors that affect the situation in the industry.	LO3, LO5

MC17	Innovative Technologies in Management	Ability to formulate problems, questions and tasks of using innovative technologies in the process of changing information systems and technologies of the enterprise.	LO6, LO8, LO9
MC18	Investment Management	Use scientific approaches and applied methods of investment support of the economic system of the region.	LO8, LO9, LO10

Information about disciplines

№	Name of the discipline	Short description of the discipline (30-50 words)	Number of credits	Formed competencies (codes)
Core Subjects Cycle/ University component				
1	History and Philosophy of Science	Forms a culture of scientific thinking in students, develops analytical skills and research skills, provides theoretical and practical knowledge necessary for a future scientist. It is important in an era of increasing urgent need for science and scientists. Introduces the phenomenon of science as a subject of special philosophical analysis into the problematics, forms knowledge about the history and theory of science; about the laws of development of science and the structure of scientific knowledge; about science as a profession and social institution; on the methods of conducting scientific research; on the role of science in the development of society.	5	MC1 LO1, LO5
2	Foreign Language (for specific purposes)	The main goal of the discipline is the systematic deepening of communicative competence in the framework of international standards of foreign language education based on the further development of the skills and abilities of active proficiency in English in the professional activities of the future master of sciences. Development of a master student skills: - reading literature in English in the specialty for the receipt and transmission of scientific information;- registration of the extracted information in the form of translations, annotations, abstracts;- conducting conversations in English on topics related to the specialty and scientific work of the master's program student.	5	MC2 LO1, LO2
3	Pedagogy of Higher education	The course is obligatory for all specialties of the magistracy. This course examines pedagogical science and its place in the system of human sciences, the modern paradigm of education, the system of higher education in Kazakhstan, education and the formation of the personality of a specialist, and management in education.	5	MC3 LO1, LO12
4	Psychology of Management	Discipline examines the subject, nature, tasks and structure of management psychology, methods of psychological research and basic approaches to its study. Examines the psychology of the subject of management, the psychology of cognitive activity, perceptual, mne-mic, thought	3	MC4 LO3, LO5

		processes in management. The course forms ideas about etiquette in the activity of a modern business person, communicative competence of a manager, emotional and volitional states in management activities and ability to manage activities.		
Core Subjects Cycle /elective component				
5	Modern Methods and Approaches to the Development of Management Decisions	The discipline is aimed at developing master's students' skills in developing management decisions and assessing their consequences in accordance with the organization's strategy. The discipline is based on the knowledge formed in the process of studying the mathematical and natural science cycle, on the knowledge of modeling and optimization methods, probability theory, mathematical statistics, organization and planning of production, information systems.	5	MC9, LO3, LO7
	Management of the Economy of Kazakhstan	The discipline studies the theoretical and methodological foundations of the modern economic development of Kazakhstan, the National Program of Denationalization and Privatization, as well as the methods and organizational foundations of effective public administration of the economy of the Republic of Kazakhstan. Issues of regional governance in the country, improving the quality of life and creating social stability, the concept of self-government in Kazakhstan will be studied.	5	MC6, LO3, LO4, LO7
6	Sustainable development of the national economy	The course forms a modern understanding of the modern strategic concept of balanced development, taking into account social interests, solving economic problems and accepting environmental limitations as an objective necessity for the survival of humanity and maintaining the ecological balance of the planet.	5	MC7, LO6, LO7
	Green Economy	This course provides undergraduates with theoretical and professional knowledge on the principles of green economy development, methods of economic assessment of alternative energy development, ecosystem services, introduction of new "green"	5	MC8, LO4, LO6

		production technologies, development of organic farming in agriculture, "clean" transport, energy efficiency in housing and communal services, improvement of waste management systems, water resources.		
<i>Major subjects cycle / University component</i>				
7	Project Management in the Field of Entrepreneurship	The course forms a stable knowledge of undergraduates in the field of project management as a professional activity associated with the implementation of a set of targeted activities to create a new product/ service within the established budget, time and quality; the formation of future specialists of theoretical knowledge of methodology and practical skills necessary to solve theoretical and practical issues of project management in various fields of activity in specific economic conditions.	5	MC9, LO6, LO9, LO10
8	Methodology of Scientific Research in Management	This course allows undergraduates to study the methodology and technology of conducting economic research at the empirical and applied levels, including the formulation of a problem, setting the goal and objectives of the study, forming an information base, choosing and applying a complex of adequate research methods, formulating conclusions, developing and justifying proposals based on the results of the research.	5	MC10, LO1, LO7
9	Modeling of Business Solutions	Familiarization with the decision-making process, starting from the formalization of the initial problem, through the construction and solution of a mathematical model on a computer to the analysis of the solution and the formation of a management decision. Formation of skills for building and solving mathematical models and analyzing these solutions on the computer. Consideration of production, transport and financial models of tasks for the selection of management solutions.	5	MC11 LO1, LO9, LO10
10	Conflictology	Discipline examines the main categories of conflictology, the typology of conflict technology	5	MC12, LO2, LO4

		conflict management. The course studies theories of the behavior of an individual in a conflict, the technologies of effective communication and rational behavior in a conflict. Forms an understanding of the psychology of the negotiation process on conflict resolution, mediation as a technology for conflict resolution. Also considers conflicts in society, conflicts in organizations, conflicts and stress.		
Major subjects cycle / Optional component				
11	Management Consulting	The discipline "Management consulting" allows undergraduates to form an idea about the state, problems and prospects of effective use of professional consultants' services. This discipline also forms the skills of undergraduates in the organization and implementation of management consulting, necessary for proper orientation in the provision of consulting services and the selection of consulting organizations.	6	MC13, LO5, LO8, LO9
12	Business Administration	The course forms economic thinking, entrepreneurial abilities, the ability to find your market niche, open your own business, organize and effectively manage your own enterprise. The competitiveness of the national economy depends primarily on the position in life, talent, worldview, theoretical knowledge and practical skills, and the economic activity of entrepreneurs. Studying the course will allow you to carry out any types of economic activity, including commercial intermediation, trade and procurement, advisory activities, as well as operations with securities.	5	MC14, LO6, LO8, LO9
13	Business Management	The discipline is aimed at providing and mastering the theoretical foundations and general methodological principles of business management by undergraduates. The main components of this discipline: theory and methodology of business management; the formation and development of business management in the Republic of Kazakhstan, the classification of costs and output in an	5	MC15, LO3, LO5, LO7

		agricultural enterprise, multi-period calculations of investment efficiency, as well as the effectiveness of business management in the socio-economic development of the country.		
13	Modern Management	The discipline "Modern management" has as its purpose to acquaint students with the fundamental provisions of the effective management of organizations, enterprises, firms; various conceptual approaches to management, factors influencing the adoption of effective decisions. Discipline is based on a systematic methodology and the concept of modern management in a market economy.	6	MC16, LO3, LO5
14	Innovative Technologies in Management	The discipline "Innovative technologies in management" is based on studying and mastering information models for storing, processing and presenting data from corporate systems, database design methods, and filtering and searching data in computer networks. Discipline helps undergraduates in the formation of a comprehensive understanding of the methods, methods and means of using information technology in relation to management tasks.	6	MC17, LO6, LO8, LO9
15	Investment Management	The discipline studies the economic essence of investment management and investment activities; investment market: essence and mechanism of functioning; methods for evaluating the effectiveness of investments. Undergraduates study the investment process, as well as methods of financing investments, methods of state regulation of investments and state influence on the investment process and investment management by financial analysts of the organization in order to maximize their efficiency and improve the economic performance of the organization.	5	MC18, LO8, LO9, LO10

Practice bases

#	Name of companies, enterprises, organizations	Contacts Tel, e-mail
1	LLC "KRIAE AIC and RTD"	Almaty, Satpayev str., 30b +7(727)2453599 kazniiapk@mail.ru

**Қазақ ұлттық аграрлық зерттеу университеті
коммерциялық емес акционерлік қоғамы**

«Бизнес және құқық» жоғары мектебі

**Х.Д.Чурин атындағы «Менеджмент және агробизнесі ұйымдастыру»
кафедрасының отырысы**

№6 ХАТТАМА КӨШІРМЕСІ

19 қаңтар 2024 жыл

Алматы қаласы

Төрайым – Г.Бейсенова

Хатшы – Қ.Елтаева

Қатысқандар: 13 адам

КҮН ТӘРТІБІ

6. 2024-2028жж. арналған 6B04101/7M04115,7M04101/8D04101-Экономика; 6B04102/7M04117,7M04102-Менеджмент;6B04105/7M04105-Мемлекеттік және жергілікті басқару; 7M04112/7M04125-Іскерлік әкімшілендіру; 6B04115-Агротуризм; 6B040106-Маркетинг білім беру бағдарламаларын талқылау және бекітуге ұсыну.

ТЫНДАЛДЫ:

Алтыншы сұрақ бойынша: кафедра меңгерушісі Бейсенова Г.Ш. сөз алды-ПОҚ біздің кафедра 2024-2028жж. арналған 6B04101/7M04115, 7M04101/8D04101-Экономика; 6B04102/7M04117,7M04102-Менеджмент; 6B04105/7M04105-Мемлекеттік және жергілікті басқару; 7M04112/7M04125 - Іскерлік әкімшілендіру; 6B04115-Агротуризм; 6B040106-Маркетинг білім беру бағдарламаларын талқылап бекітуіміз қажет.

Жоғары және жоғары оқу орнынан кейінгі білім беру, кәсіптік стандарттарға сәйкес білім беру бағдарламаларын жаңарту және өзектендіру бағытында үлкен жұмыстар атқарылды. ББ одан ары жетілдіру мақсатында Координаторлармен үлкен жұмыс жасалынды. Білім беру бағдарламаларын жаңарту нәтижесінде сапалы маман иелерін даярлау мүмкіндігіне ие болу және білімгерлеріміз алған білімді практикада қолдана білуі біз үшін маңызды болып табылады.

Сондықтан ББ бойынша нұсқаларын өткізулерін талап етті.

СӨЗ СӨЙЛЕГЕНДЕР:

Кафедра меңгерушісі және ПОҚ;

- 6B04101/7M04115,7M04101/8D04101-Экономика (Саурыкова А.К.);
- 6B04102/7M04117,7M04102-Менеджмент (Жангирова Р.Н.);
- 6B04105/7M04105-Мемлекеттік және жергілікті басқару (Қаби Ш.М.);

- 6B040106 - Маркетинг (Қаби Ш.М.);
- 6B04115 - Агротуризм (Нургожаев А.С.);
- 7M04112/7M04125 - Іскерлік әкімшілендіру (Бейсенова Г.Ш.).

ҚАУЛЫ ЕТТІ:

2024-2028жж. арналған 6B04101/7M04115, 7M04101/8D04101-Экономика; 6B04102/7M04117, 7M04102-Менеджмент; 6B04105/ 7M04105 - Мемлекеттік және жергілікті басқару; 7M04112/7M04125-Іскерлік әкімшілендіру; 6B04115-Агротуризм; 6B040106-Маркетинг білім беру бағдарламаларын талқылау және бекітуге «Бизнес және құқық» жоғары мектебінің Академиялық комитетіне ұсыну.

Кафедра меңгерушісі



Г.Ш.Бейсенова

Хатшы



Қ.Е.Елтаева

Қатысу парағы
Х.Д.Чурин атындағы «Менеджмент және агробизнесті ұйымдастыру»
кафедрасы

« 19 » қаңтар 2024 жыл

№	Тегі, аты, әкесінің аты	Лауазымы
1.	Бейсенова Гультар Шоганбековна	қауым.проф. каф.менгеруші
2.	Керимова Укилай Керимовна	профессор
3.	Мизанбекова Салима Каспиевна	профессор
4.	Шалгимбаева Куляш Басаргабызовна	профессор
5.	Саурукова Айнура Каналбаевна	профессор
6.	Исмаилова Айгуль Канатбаевна	PhD, аға оқытушы
7.	Курбанбаева Айнаш Амангельдиевна	э.ғ.к., аға оқытушы
8.	Елтаева Куралай Елтаевна	магистр, аға оқытушы
9.	Куралбаева Роза Есенгалиевна	магистр, аға оқытушы
10.	Джумабаева Айгуль Муратовна	магистр, аға оқытушы
11.	Нургожаев Азамат Серікұлы	магистр, аға оқытушы
12.	Куатпекова Алия Куатпековна	магистр, аға оқытушы
13.	Қаби Шырын Миятқызы	магистр, оқытушы

«Қазақ ұлттық аграрлық зерттеу университеті»
- коммерциялық емес акционерлік қоғамы
«Бизнес және құқық» жоғары мектебі
Академиялық комитеті
№6 хаттамадан үзінді

30 қаңтар 2024 жыл

Алматы қаласы

Төрайым – Бейсенбаева М.Т.

Хатшы – Джумабаева А.М.

Қатысқандар: 18 адам

Қусайынова Ж.А., «Бизнес және құқық» жоғары мектебі деканы
Ажинурина Д.А., Төрайымы: Бейсенбаева М.Т. - «Құқық» кафедрасының
қауым.профессоры, з.ғ.к., хатшы - Джумабаева А.М. Х.Д.Чурин атындағы
«Менеджмент және агробизнесіті ұйымдастыру» кафедрасының аға
оқытушысы және академиялық комитеттің мүшелері

1. 2024-2028 оқу жылына «Есеп, аудит және қаржы» кафедрасынан
дайындалған:

6B04103/7M04103 – «Есеп және аудит»;

6B04104/7M04104 – «Қаржы»;

6B04111/7M04111 – «Бағалау».

Х.Д.Чурин атындағы «Менеджмент және агробизнесіті ұйымдастыру»
кафедрасынан дайындалған:

6B04101/7M04115, 7M04101/8D04114-«Экономика»;

6B04102/7M04117, 7M04102-«Менеджмент»;

6B04105/7M04105-«Мемлекеттік және жергілікті басқару»;

6B04106-«Маркетинг»;

6B04115-«Агротуризм»;

7M04112/7M04125-«Іскерлік әкімшілендіру»

«Құқық» кафедрасынан дайындалған:

6B04201/7M04201, 7M04205-«Құқықтану»;

6B04203 – «Агроөнеркәсіптік кешен саласындағы ІТ заңгер»;

6B04204 – «Агробизнесіті қамтамасыз етудің құқықтық негіздері» білім
беру бағдарламаларын жаңарту.

2. Әртүрлі

ТЫҢДАЛДЫ:

1.Шегір Ғ.Б.-«Есеп, аудит және қаржы» кафедрасы 2023-2027 оқу
жылына дайындалған 6B04103/7M04103-«Есеп және аудит», Найманова Ж.Т.
-6B04104/7M04104-«Қаржы», Бейсенбаева А.К. 6B04111/7M04111- «Бағалау»
білім беру бағдарламалары жұмыс берушілермен келісе отырып дайындалды.
Пәндердің атауларының жаңартыла отырып дайындалғандығын, білім беру
бағдарламасына жұмыс берушінің өкілі «Asian Independent Group» ЖШС -нің
директоры А.А. Шаменова және «КазТауҚұрылыс» ЖШС- нің директоры

А.К. Мухамедиев Білім беру бағдарламасының даралығы мен бірегейлігі білім алушыларға экономиканың нақты салаларында қажетті білім беру болып табылатынын атап өткендігін баяндады.

2.Елтаева Қ.Е. - Х.Д.Чурин атындағы «Менеджмент және агробизнесті ұйымдастыру» кафедрасынан дайындалған 6B04101/7M04115, 7M04101/8D04114-«Экономика», 6B04102/7M04117, 7M04102-«Менеджмент», 6B04105/, 7M04105-«Мемлекеттік және жергілікті басқару», 6B040106-«Маркетинг», 6B044115-«Агротуризм», 7M04112/7M04125-«Іскерлік әкімшілендіру» білім беру бағдарламалары жұмыс берушілер - Бірінші май ауылдық округінің әкімі Е.Мукатаев, «ҚазАӨК экономикасы және ауылдық аумақтарды дамыту ҒЗИ» ЖШС Басқарма төрағасы Б.Е.Рустембаев, «Direct Service» ЖШС директоры Ж.Какен келісіп дайындалғандығын хабарлады.

3.Бейсенбаева М.Т. – «Құқық» кафедрасынан дайындалған 6B04201 – «Құқықтану», 6B04203 – «Агроөнеркәсіптік кешен саласындағы IT заңгер», 6B04204 – «Агробизнесті қамтамасыз етудің құқықтық негіздері», 7M04201,7M04205-«Құқықтану» білім беру бағдарламалары жұмыс берушінің өкілі «Ұлттық Заң Академиясының» Президенті Б.Қуандықов және «Global Professional Development» ЖШС- нің бас директоры Б.Айтжанмен бірге келісе отырып дайындалғанын баяндады.

ҚАУЛЫ ЕТЕДІ:

1.2024-2028 оқу жылына «Есеп, аудит және қаржы» кафедрасынан дайындалған 6B04103/7M04103 – «Есеп және аудит», 6B04104/7M04104 – «Қаржы», 6B04111/7M04111 – «Бағалау» білім беру бағдарламаларын өзгертулерімен;

2. Х.Д.Чурин атындағы «Менеджмент және агробизнесті ұйымдастыру» кафедрасынан дайындалған 6B04101/7M04115, 7M04101/8D04114-«Экономика», 6B04102/7M04117, 7M04102-«Менеджмент», 6B04105/7M04105-«Мемлекеттік және жергілікті басқару», 6B040106-«Маркетинг», 6B044115-«Агротуризм», 7M04112/7M04125-«Іскерлік әкімшілендіру» білім беру бағдарламаларын өзгертулерімен;

3. «Құқық» кафедрасынан дайындалған 6B04201/7M04201,7M04205-«Құқықтану», 6B04203 – «Агроөнеркәсіптік кешен саласындағы IT заңгер», 6B04204 – «Агробизнесті қамтамасыз етудің құқықтық негіздері» білім беру бағдарламаларын өзгертулерімен ҚазҰАЗУ оқу-әдістемелік кеңесіне бекітуге ұсынылсын.

Бизнес және құқық» Жоғары мектебі
АК төрайымы:



Бейсенбаева М.Т.

АК хатшысы:



Джумабаева А.М.

РЕЦЕНЗИЯ

на образовательную программу магистра экономических наук по образовательной программе «7М04102 – Менеджмент» (научно-педагогическое направление), разработанную выпускающей кафедрой «Менеджмент и организация агробизнеса» имени Х.Д. Чурина НАО КазНАИУ

Данная образовательная программа «7М04102 – Менеджмент» содержит следующие структурные составляющие: паспорт образовательной программы, результаты обучения по образовательной программе, содержание образовательной программы, карту компетенций, сводную таблицу, отражающую объем освоенных кредитов в разрезе модулей образовательной программы и приложения со сведениями о дисциплинах и базах практик.

Структура включает следующие блоки: цикл базовых дисциплин, цикл профилирующих дисциплин. Цикл базовых дисциплин представлен в объеме 35 кредитов. Цикл профилирующих дисциплин отражен в 49 кредитах.

В профессиональном обучении 2 кредита отведено педагогической практике, а исследовательской - 6 кредитов.

Завершающим этапом обучения по образовательной траектории является итоговая аттестация, которая включает оформление и защиту магистерской диссертации.

Целью образовательной программы является подготовка научно-педагогических кадров высшей квалификации конкурентоспособных на рынке труда, обладающих сильными аналитическими, исследовательскими и лидерскими качествами и навыками командной работы для разработки и принятия решений на всех уровнях экономических отношений.

В числе конкурентных преимуществ программы следует отметить, что к ее реализации привлекается достаточно опытный профессорско-преподавательский состав, и ведущие практические работники.

Одним из преимуществ является учет требований работодателей при формировании дисциплин, и они по своему содержанию позволяют обеспечить компетенции выпускника.

Качество содержательной составляющей учебного плана не вызывает сомнений. Включенные в план дисциплины раскрывают сущность актуальных на сегодняшний день экономических проблем.

Неоспоримым преимуществом рецензируемой образовательной программы является то, что в цикле профилирующих дисциплин даны такие дисциплины, как Управление проектами в области предпринимательства, Методология научных исследований в менеджменте, Моделирование бизнес решений, изучение которых, дает формирование востребованных на рынке труда компетенций.

Структура учебного плана в целом логична и последовательна. Оценка рабочих программ учебных дисциплин позволяет сделать вывод о высоком их качестве и достаточном уровне методического обеспечения. Содержание

дисциплин соответствует требованиям представленной модели выпускника.
Предусмотренные дисциплины формируют высокий уровень компетенций.

Разработанная авторами образовательная программа 7M04102 –
Менеджмент (научно-педагогическое направление) в полной мере
соответствует заявленному уровню подготовки в области управления.

Рецензент, Председатель Правления
ТОО «КазНИИ экономики АПК и РСТ»



Б. Рустембаев